FUTURE BLOCKCHAIN SUMMIT δаб аштаци Пцертация 10-13 OCT 2022 DUBAI WORLD TRADE CENTRE

CONTACT THE TEAM

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EXHIBITION, PARTNERSHIP & SPONSORSHIP ENQUIRIES

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Organised by



Fintech SURGE. فينتك سيرج

10-13 OCT 2022 DUBAI WORLD TRADE CENTRE

> SEARCH> TR/01 >03 SEARCH> TR/01 >03

WE WELCOMED INFLUENTIAL BUYERS FROM AROUND THE WORLD

100,000* 75%

46%

Visitors

Visitors were C-level, Directors & Senior Managers

Corporate buyers

International visitors

40%

TOP VISITING COUNTRIES INCLUDE





"Fintech Surge has made it clear that this is a very fast growing market. I'm seriously considering bringing a few businesses to the Middle East - and I now have a few hundred leads and contacts, and potentially 30 clients I could enable after some excellent networking over four days."

Arturas Svirskis, Serial Entrepreneur

*Across 6 co-located events Source: Exhibitors' and visitors' survey

COMPANIES OF THE WORLD CAME, CONQUERED NEW SUCCESS



pavillions

75+

stage

TOP 10 EXHIBITING COUNTRIES





2021 SPONSORS & PARTNERS

STRATEGIC PARTNER **GOVERNMENT & ECOSYSTEM PARTNERS** Dubai International Financial Centre FINTECHT Dubai International Financial Centre LHoFT Bahrain MENA FINTECH MEAFINANCE PLATINUM SPONSORS ASSOCIATION Banking and Finance news in the MEA manual www.mena-fintech.or Bay stripe FINTECH FinTech GALAXY Consortium BRONZE SPONSORS FINTECH CALLING... Startupbootcamp **FINTECH AVIV 3s.money** Jordan It's About Time ABFIN منطقة عجمان الحرة Ajman Free Zone inTech TECHS Bay SPONSOR





Fintech Surge is establishing instant credibility as one of the **leading technology events in the Middle East**, bringing together the **region's best and brightest in the Fintech industry**.

> Alessandro Astone MENA Sales Lead Stripe

SUPERSTAR SPEAKERS LIGHT UP THE STAGE



PHILIP KING Global Head of Retail Banking, ADIB

202

OLIVIER CRESPIN CHOITRAM Co-Founder & CEO. Zand Middle East and North

Africa Partnerships, STRIPE

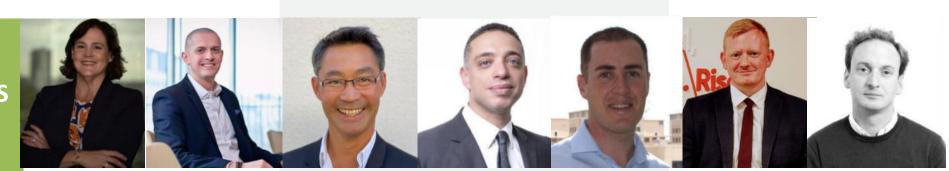
KUNAL

RAJA AL MAZROUEI EVP, Fintech Hive **HASAN FARDAN AL FARDAN** CEO, Al Fardan Exchange **GAURAV DUBEY** CEO. TDeFi Accelerator

JOY AJLOUNY Co-Founder, Fetchr

MASOOD KHAN CEO, YAP

75+ **SPEAKERS**



MONICA SASSO EMEA ESI Chief Technologist, Red Hat

JAMIE BROADBENT Head of Digital, Innovation & Design, RBS International

PHILIPP ROSLER Former Vice-Chancellor and Federal Minister of Economy & Technology for Germany

WALID **HASSOUNA** CEO, EFG Hermes (NBFI)

PAUL CAREY EVP - Cards & Payments, Al Futtaim Digital Payment Services LLC

THOMAS BAXENDALE

Mashreg Bank

Global Partnership, Middle East Head of Business Banking & Africa, STRIPE Ecosystems and Partnerships

EDOUARD DE LA

JONQUIERE

SUPERSTAR SPEAKERS LIGHT UP THE STAGE



ANDERS JENSEN Managing Director (MENA), Confirmation, Part of Thomson Reuters

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DR. SAMYR MEZZOUR

House of InsurTech Switzerland (HITS), A Generali Company

GRANT NIVEN Head of Group Digitial, Banque Saudi Fransi

ABDULMAJEED ALSUKAN Co-Founder and CEO Tamara

HOSAM ARAB CEO, Tabby

ABDULLAH AL FALLAJ CEO Rasan & Co-Founder Tameeni

NASIR ZUBAIRI CEO, LhoFT

OMAR KASSIM CEO, NOMOD

75 + **SPEAKERS**



PETER KLIMES Global Head of Marketing & Head of Digital Business, ADIB

HISHAM AL-FALIH Co-Founder & CEO Lean Tech

KEN COGHILL Director, Innovation and Technology Risk, DFSA **ANDREW BELL** UAE Country Manager, Beehive

SHYAM MOHAN VP. Fintech and Enablers. Mastercard



MOHAMMED AL **BALOOSHI** Sector Head Fintech & Innovation, DIFC

IVAN ZHIZNEVSKIY CEO, 3S Money

Fintech industry poised for significant growth in the MENA region

The Middle East has seen significant growth as a FinTech hub both for investors and tech-savvy innovators.

\$243 million Funding raised by Fintech Startups in MENA

GCC Business News

UAE: largest fintech hub in the MENA region

BILLION Value of Fintech market in MENA by 2026

Deloitte

\$100.73 million Launch of fund to bolster and sustain startup projects

Gulf Business

Arabian Business

Join the community shaping the future of fintech

EXHIBITOR PROFILE Fintech Companies		Financial Institutions & Consultancies	VISITOR PROFILE	
Banking	Payment & consumer banking P2P banks/ Neobanks/ Challenger P2P Lending/ Credit	Sponsors Consumer banking Corporate & investment banking	Banks & Global Financial Services Financial Consultancies & Associations Corporates /	
Asset & Wealth Mgmt.	Wealth management/ Robo-advisory	Investment/ wealth mgmt. firms		
Insurance	Insurtech	Insurance companies	Enterprises SMEs	
Technology	Bots, Roboadvisors, RPA, AI, ML Big Data, Analytics & Connectivity Platforms—Trade Cybersecurity Big Fintech/ Tech Platforms Cloud Infrastructure	Not applicable	Regional & Global Policy Makers / Regulators Asset & Wealth Mgmt. Companies	
Procedure & Regulation	Risk & Fraud Mgt Identity, AML, KYC Regtech/ Compliance Smart Accounting Platforms	Law Firms Accounting & Auditing Firms	Insurance Companies Global VCs and Investor	

DIGITAL FINANCE SUMMIT

The Fintech Surge Digital Financial Summit will take a deep dive into the digital trends propelling the industry and offer solutions that will enable financial institutions and corporates to navigate the rapidly changing landscape.





Trending & cutting edge topics in Fintech

Al disruption, Quantum computing, Fintech collaboration, Challenger Banks, Islamic Fintech, New product R&D, Open Banking, Data protection

DIGITAL FINANCE SUMMIT

DAY 1 GLOBAL FINTECH STRATEGY

How do we accelerate innovation and growth while ensuring consumer protection, market integrity and increased pressure to meet net zero climate targets? The Global Strategy Forum will look at how policy makers and regulators find the right balance between regulation and innovation, while removing barriers to entry and growth for fintech companies.

DAY2 OPEN FINANCE FORUM

Open finance will reshape financial services over the coming years, covering the entire financial footprint of the consumer and unlocking a range of outcomes for consumers and businesses alike. The Open Finance Forum will look at how open finance and embedded finance will transform financial services for both consumers and businesses.

DAY 3 REDEFINING FINANCIAL SERVICES

The pandemic has changed the world as we know it. The accelerated digitisation of the economy that it's triggered has given rise to new opportunities for the fintech sector. The wealth of opportunities that data and emerging technology gives us means both opportunities for new business streams, as well as lots of disruption. Learn about the trends and disruptions that will dictate the future of financial services.



DAY 4: CX FORUM

The Future of Customer Experience: Customer experiences start with personalised and interactive journeys that provide optimised results, securely and seamlessly.

The CX Forum will take a deep dive into the trends and strategies that will redefine customer experience postpandemic and meet the expectations of today's more connected and discerning customer.

Participants:

- Chief Digital Officers
- Chief Innovation Officers
- Digital Transformation Leads
- Head of Innovation
- Chief Technology
 Officers
- Customer Experience

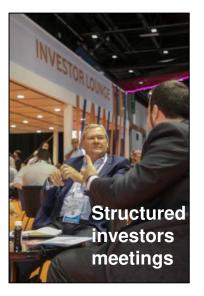
Topics of discussion

- Open Banking and PSD2
- Artificial Intelligence
- Customer Experience
- Autonomous Finance
- Biometric Technologies
- Digital Transformation
- Regtech and Compliance
- Lending
- Mobile Banking
- Fintech Landscape & Regulation

S T A R T U P S S U I T E

THE PERFECT LAUNCH-PAD FOR STARTUPS TO SOAR Ushering in a new era for sustainable, futurefocused startups from around the world that strive to deliver technology for good

Our startup package gives access to:







Learning Workshops & Mentorship Sessions The dream-makers: 400+ investors guide them through the next stage of evolution

400+

Powerful Investors

\$25B Value of investor funds under management

50%

Investors planned to invest an average \$1.5 million at the show 80%

Investors met an average of 30 startups per day

78%

Investors plan to engage in further discussions

INVESTOR CONNECT: A Comprehensive Business Platform for Investors

Over 3,000 meetings between startups and investors from 32 countries from Egypt, France, Germany, India, Israel, Italy, Oman, Saudi Arabia, South Africa, Sweden, UAE, USA and UK





Show Highlights

INVESTORS PROGRAM

- Investors Summit Building the Tech Ecosystem of Tomorrow
- Investors Club
 Peer-to-Peer Networking
- Concierge Matchmaking with start-ups of interest

SUPERNOVA CHALLENGE REWARDING GAME-CHANGING FINTECH **STARTUPS**



Thrilling pitch moments as world's most daring fintech startups go head to head









"

We won the prize for the best fintech and then an option to meet an investor. This is a great opportunity for us and I'm very very happy to be here "

> - Alex Zhukov Business Development Manager Crassula, Latvia Fintech Category Winner

A COALITION OF POWERFUL TECH EVENTS

Whilst retaining a unique focus on the global fintech ecosystem FINTECH SURGE will be strategically collocated with



One of the largest technology events in the world with a 41 year legacy of success



Ai Everything is one of the largest Ai applications conference in the world. 100+ Al enterprises & startups & 200+ international govt leaders



Attracting 400+ Tech investors from 30+ countries – meeting 500+ international startups

FUTURE BLOCKCHAIN SUMMIT قمة مستقبل البلوك تشين

Connecting International VC's + Blockchain startups + Established Blockchain companies + Government



Marketing Mania a unique inperson experience where ambitious marketers can discover, learn, celebrate and shape the future together

A GLOBALLY IMPACTFUL MARKETING

5 OTHER TECH SHOWS = MORE BUSINESS OPPORTUNITIES









ENGAGE with 100,000+ VISITORS

LEADING BRANDS & ENTERPRISES

2022 SPONSORSHIP PACKAGES

Showcase your pilot projects, thought leadership or service/ tech offerings	STRATEGIC PARTNER (EXCLUSIVE)	PLATINUM PARTNER	GOLD PARTNER	SILVER PARTNER	BRONZE PARTNER	STARTUP PLUS PACKAGE
through packages curated carefully for companies of various profiles	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate	2022 Standard Rate
Investment (in AED)	352,506	215,000	150,000	110,000	60,000	18,020
Investment (in USD)	97,377	59,392	41,436	30,386	16,574	4,977
Features & Deliverables						
Speaking & Thought Leadership						
Special Advisor on topics/themes for conference programming	•					
Speaking opportunity – Main Stage (5 mins)	•	•	•	•		
Panel session at Digital Banking Summit	•	•	•		•	
Panel session at CX Forum	•	•				
Workshop or Briefing Host (1.5 hours, 20pax)	•					
Speaking slot Fintank Stage (15min)		•				•
Application for startup pitch competition						•
Exhibition Space incl. build and furniture	100 SQM	50 SQM	25 SQM	15 SQM	12 SQM	4 SQM POD
Branding, Marketing & Media Coverage						
Locked in logo (all marketing & communication)	•	•	•	•		
Website - Logo on homepage	•	•	•	•	•	
Profile on website	•	•	•	•	•	•
Speaker Profile on website	•	•	•	•	•	•
Logo on Brochure	•	•	•	•	•	
Logo on Promotional Emails	•	•	•	•	•	



2022 SPONSORSHIP PACKAGES

	STRATEGIC PARTNER (EXCLUSIVE)	PLATINUM PARTNER	GOLD PARTNER	SILVER PARTNER	BRONZE PARTNER	STARTUP PLUS PACKAGE
Mention in Radio Ad	•					
Social Media mentions	•	•	•	•	•	•
Press Release mention	•	•	•			
Interview (quote) in PR	•					
Logo inclusion in Visitor Guide	•	•	•	•	•	
Sponsor content in Visitor Guide	•	•	•			
Invite Guest wish-list	•	•	•	•	•	
Dedicated email - overall show	•	•				
Onsite Branding						
Main stage area branding (digital)	•	•	•			
Track rooms stage branding (digital)	•	•	•	•		
Logo on relevant signage	•	•	•	•	•	
Access						
All Access Passes	20	10	10	7	5	2
Facilitated Meetings via APP	•	•	•	•	•	•
Dedicated introduction to media	•	•	•	•		
Invitation to Speakers Dinner	•	•	•	•		
Exhibition Access/ Ground Staff	7	5	5	4	3	1



EXHIBITION PACKAGES



STARTUP POD 2M X 1M

Includes the pod build, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.







PREMIUM BOOTH 3M X 3M

Includes the stand build, TV screen, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.





PREMIUM BOOTH 5M X 5M

Includes the stand build, TV screen, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.







All prices listed above are subject to 5% VAT. The pictures are for illustration purposes only; the final pod/booth design is subject to change.





STARTUP POD 4M X 1M

Includes the pod build, branding, furniture power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.



AED 8,020

PREMIUM BOOTH 3M X 5M

Includes the stand build, TV screen, branding, furniture, power, basic Wi-Fi, lead generation and tracking, marketing power pack and exhibitor insurance.





SPACE ONLY (MIN.25 SQM)

Go creative and build your own booth!



AED 2,130/m2

Additional costs for the space only option: Lead Generation and Tracking: USD 142 (AED 515) Exhibitor Insurance: USD 182 (AED 660) Marketing Power Pack: USD 119 (AED 430) Fintech SURGE. فينتك سيرج

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CONTACT THE TEAM

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> PROGRAMME & SPEAKING ENQUIRIES Oscar Wendel, Senior Manager

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